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Most Important Things To Know About Your Business Coach: **Kevin Mills**



Coach Kevin

1

A Coach Who Gets Results...

As an experienced and successful leader, Kevin maintains laser focus on the bottom line, with high expectations and aspirations for himself as well as his clients. Kevin's philosophy is if you work hard, what you can achieve is limitless. He is a results-driven leader who pushes himself and his clients to exceed their potential. You know your business, his role is to coach and support you with his experience utilizing the wealth of resources from the ActionCOACH system of sales, marketing, team building, and business growth tools. Coaching is a two-way commitment with limitless possibilities!

2

An Accomplished Business Professional...

Kevin began his career in Engineering but soon transitioned to the Business side, leading international Supply Chain and Materials teams. Having worked in a variety of industries across the world to develop world-class systems and processes, Kevin has challenged businesses to think differently, be open to new ideas, and pursue aggressive goals. With a B.S. in Management and an MBA, plus over 20 years in corporate leadership, Kevin has supported and guided executive teams through business turnarounds, start-ups, mergers, IPO's, and change management transformations.

3

An Experienced and Committed Leader...

As an ActionCOACH business coach, Kevin belongs to a network of over 1,000 business coaches in 77 countries. With this network of brain power, along with his M.B.A. and B.S. degrees, and over 1,000 hours of training as a Certified Business Coach, Kevin is skilled at breaking down complex issues into simple steps and he has the skills to help his clients succeed. He is also certified in LEAN and Six Sigma, using these tools to develop and optimize business strategies and processes.

4

A Devoted Husband, Father, and Community Member...

Keely Mills is Kevin's loving wife of 27 years and they have two children and two dogs. His wife, Keely, keeps busy teaching Pre-School in the local school district. Their daughter, Emily, is a junior at Texas A&M with plans to graduate next year with a degree in Environmental Science. Their son, Ethan, is a sophomore in high school and stays busy with gymnastics and orchestra. As a family they are active in the community, serving together as fitness coaches in the local running club. They also volunteer at a local charity organization providing food, clothing and household items, while building relationships with clients by helping them beyond their basic needs.

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Coaching. Not just for sports.

ActionCOACH
business coaching

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Reasons Clients Choose **Kevin Mills** As Their Business Coach



Coach Kevin

- 1 Results ...** Kevin is a driven professional with a proven record of achievement in helping businesses develop tools and systems that enable consistent delivery of a product or service.
- 2 Trust ...** Takes years to build, seconds to break, and forever to repair. Kevin works to establish an environment of trust with his clients and gains their respect by honoring it.
- 3 Pride ...** Excellence is never an accident; Kevin takes great pride in delivering the highest level of satisfaction and results for his clients.
- 4 Value ...** Is the worth of something compared to the price paid. Delivering maximum value to his clients and their business is Kevin's primary goal, reflected in each workshop, seminar, and coaching session.
- 5 Knowledge ...** Should be a never-ending journey. Having a philosophy of "Continuous Improvement," Kevin invests time and money every year in personal development and encourages his clients to do the same.
- 6 Experience ...** Is the pathway to learning, and when applied, becomes wisdom. Kevin's deep and diverse base of experience across a variety of industries and disciplines provides a broad body of knowledge to apply in coaching his clients.
- 7 Leadership ...** Is about impact, influence, and inspiration. Kevin is passionate about coaching business leaders to exceed their potential and inspire their teams to achieve great things.
- 8 Fun ...** Work hard, play hard. A healthy balance is necessary to maintain a positive and enjoyable working environment. Kevin strives to make each client coaching interaction a productive and positive experience. Learn from failure and celebrate success!
- 9 Commitment ...** Kevin gives his 100% commitment and 100% support to keeping his clients focused on the goals they set, even through the tough times when clients may doubt themselves.
- 10 Action ...** Wayne Gretzky said "You miss 100% of the shots you don't take." Knowledge is meaningless if action isn't taken. Kevin focuses on clients' execution of the right activities every day.
- 11 Success ...** Actioncoach's vision is "World Abundance through business Re-education" and Kevin applies this vision to every coaching engagement, with his success measured by his client's success.

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And here's what **Kevin's** clients are saying about ActionCOACH and Coach Kevin ...



"I spent about an hour with Coach Kevin in a business strategy session and he uncovered valuable insights about my business. I learned where I can implement practical strategies that will have a positive impact on our growth and quantifiable increases to both revenue and profit! Having someone like Coach Kevin in your corner with a step-by-step plan is an indispensable asset to any business owner. I highly recommend scheduling a strategy session to uncover the hidden opportunities in your business."

James G, Owner - C3: Cost Containment Controls

"The content provided in the workshop was extremely helpful. Coach Kevin helped me identify areas of my business that should be a priority as a business owner. He also explained in detail where small adjustments in my process could benefit me and my team. I would definitely recommend this workshop (or session) if you want to see significant change in your business."

Chris D, Edward Jones

The logo for Edward Jones, featuring the name 'Edward Jones' in a serif font and the tagline 'MAKING SENSE OF INVESTING' in a smaller, sans-serif font below it.

"I've been working with Coach Kevin for a few months now and have enjoyed his solid business coaching insights. Aside from holding me accountable to look at my numbers regularly, I've learned how to approach business with a test and measure mindset, always looking for the data to support (or not support) my decisions. Coach Kevin recently attended my monthly team meeting and added fruitful thoughts that stirred participation from everyone on the team.

When I express challenges, he is quick to look into the ActionCOACH toolbox and offer new ways or different perspectives that adds value to my business.

Rick M, Owner - 9Round Fitness



"I made a business goal for 2020 to become a business owner and not a "employee". I decided to give Coach Kevin with ActionCOACH a try. At our introductory meeting, he was very warm, knowledgeable, and motivating. I have been working with Kevin for 2 months. He has helped me completely turn my staff around in a short period of time, by not only attending my staff meeting, but supplying me with the tools I needed to be a GREAT leader. I am able to focus "on the business". It has set my business on a path to surpass the goals I had set for myself. Kevin has tools for every single issue or problem I encounter. He has turned me into a real business owner that evaluates every aspect of my business operations. He is patient, listens to my needs, and gives great feedback when needed. I look forward to what the future holds for my business. Thank you Coach Kevin!"

DaShaun F, Owner - SlimFit Beauty



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